

The Pilotlight Programme & Guidance Notes

The Pilotlight Model

Pilotlight is a unique, capacity building charity helping charities and social enterprises be more effective and reach a greater number of disadvantaged people. We achieve this by carefully selecting senior business leaders (Pilotlighters) and matching their skills with the needs of our partner organisations. Over the course of a facilitated programme, the team will coach, mentor and give advice to help you achieve your strategic goals.

Our aim is to help charities become more resilient and deliver more effective and efficient services, resulting in better outcomes for disadvantaged people. Thanks to the support of our brilliant members, Pilotlight has been able to provide this support to over 500 charities and social enterprises completely **free of charge**.

Pilotlight's Theory of Change



The Pilotlight Programme

The Pilotlight Programme typically lasts between ten to twelve months and is facilitated by a Pilotlight project manager. You will meet with your Pilotlighters and project manager on a monthly basis for two and a half hours. Meetings take place in Central London (England and Wales charities) and in Glasgow/Edinburgh (Scotland charities), with the exception of one visit to your charity's site. Many projects result in a strategic business plan for your organisation, but you will set the aims of the project after the first few meetings.

Participants

PROJECT MANAGER	PARTNER ORGANISATION	PILOTLIGHTERS
<p>Each Charity is assigned a Pilotlight project manager to:</p> <ul style="list-style-type: none"> Plan, facilitate and record all meetings. Be the key contact for the CEO/Director and Pilotlighters. Offer support and guidance to the CEO between meetings. Draw on Pilotlight's experience of over 500 completed projects. 	<p>The CEO / Director leads from the charity side, attends all meetings and progresses pieces of work in between sessions.</p> <p>Board approval of the engagement with Pilotlight is required and we expect Chair/Trustee attendance and involvement in at least one in every three meetings.</p>	<p>Our Pilotlighters are recruited from senior levels within the corporate sector, having at least ten years of strategic experience.</p> <p>Pilotlighters are invited to join the project according to their specific skills and interests.</p> <p>Team members draw on their extensive experience to coach and mentor the partner organisation to develop and achieve its goals.</p>

If you would like to discuss your application further or for more information, please contact Georges Lebreton on 020 7283 7022.