Baljeet

Sorry I am coming late to the debate ( hope you got the figures)

Like  everyone else we do bring funding to help users into the borough:

We also bring in money from debt write off , benefits etc which allow people to stay in their homes , avoid additional cost for the council. More over our clients tend to spend all their money in the borough  ( no offshore accounts for them!)

Preventative work - we set up a project to  work with HPU to help people avoid losing their home ( and becoming homeless) and try and find/ afford private accommodation. In true partnership we have been "flexing" with HPU input to try and make it work for clients , HPU and us.

Work with Capmden .... could make something of this ?

More figures  figure:

2019 : secured £621 K for clients in benefits
£51K debt written off

Total money saved for clients £947.5K ( great ROI)

I love it Michael. I think your last paragraph sums it up brilliantly and isn't clunky at all.

The shared vision point is interesting and I think as well as getting our house in order internally around how the BVOAG functions for - and relates to - the Sector, we should maybe review that. I had assumed that in our various different ways we were all working towards our beneficiaries being self actualised.

It may be fair to say  - though not necessarily in this presentation - that we recognise the corporate pound supports charitable endeavour but that we also recognise a new pluralism - and our role in it - which marries the interests of workers with "the community, women and minority groups, the unemployed, the environment, etc.,"  and in turn supports the corporate pound?   I was quoting Keir Starmer there ;) . If it is fair to say - and we definitely need to have a wider discussion on it - then perhaps we can begin to formulate a strategy where through relationship building we can gently bring new ideas and approaches to Councillors that influence how they express national policies.

We do have a stated shared vision with the Council for how we work together which is outlined in the Compact and could be summed up as working together in a way that brings positive outcomes for all - and whilst recognising our differences - to contribute to local strategies and priorities, enabling the best use of resources available in RBKC. I think all of us who take Public Health funds must have also signed up to the principles of the Marmot report. Maybe we start there?

Best wishes,

Amelia Mustapha

Director

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On Mon, Feb 3, 2020 at 6:08 PM Michael Ashe <michael.ashe@vckc.org.uk> wrote:

Thank you for creating something for the rest of us, Angela. It's the bravest person who goes first...

Yes, yes, yes and yes. :-) Could add that we help RBKC to connect with other players - like the NHS - when their bi-lateral relationships aren't always warm, and with funders and corporates who support us.

I have spent some time today trying to work out a way to make slide 3 something that I want to stand in front of, but that people who don't share my values won't feel alienated by. Haven't found anything that works yet that doesn't sound hollow or trivial. This isn't just not a borough where all can thrive, it is THE borough that exemplifies that for the rich to continue to amass and eat so much of the pie means that a big minority must be malnourished. We don't have a shared vision between ourselves - I don't know how to fix that - but we definitely don't have a shared vision with RBKC. I don't think it works for us to start with "We are value based", though I think they need to hear that - I think if we are going to try to fashion shared values (maybe from the work on the Transformation MoU, which was an attempt to bridge the big span of our diverse views) we could start with an unexpected question [Why does a place need civil society?/Why support a local non-profit sector?] and then answer it confidently with something meaningful - we're the builders, the carers, the connectors, we foster trust and relationships, we look out for those left alone, left out and left behind, we not only don't do it for the money, we go looking for the places that the people who do do it for money don't go because there's no money there. In part we do that because we are composed of and led by and responsive to, the people who live here - we are placed-based (we don't move around seeking the best situation as businesses do - we work here because we're of here and our role is to try to make "here" the best it can be) - and we do that work when it's funded well and we do that work when it's not funded well, and if RBKC is struggling to find ways to maintain funding at current levels then we won't move away - in fact, we will go out and go looking for funds to bring back here because we're about making here the best it can be. That's why we are working hard to increase participation - because the more we are of the people whom we serve and the place they live the more we are the organisations and people we want to be. So we will work with RBKC because we have shared interests and because RBKC being effective can make a huge difference to this place, but we will also be honest if RBKC misses opportunities to do good or to avoid making this place worse because that's what we're about.

We want the lives of every single person in this place to be great. By working with us you have an effective ally totally committed to improving the borough, an ally you've fostered for decades that had the capacity, flexibility and creativity to respond to the biggest challenge in the Borough's history because you had fostered it. How do we work together to further our shared interests and achieve our shared goals?

I know this is a bit clunky and clumsy, but I haven't yet been able to synthesize it without running into trouble - have to avoid saying anything too negative or incendiary without selling out any shared values we might have...

Hi Angela,

I think the forward thinking point was in reference to them core-funding organisations - I think someone made the point that that may have been viewed as paternalistic but actually it safeguarded and grew the sector. I do also think that Councillors (if not their officers) really value and promote partnership working with VCOs -we've had some unique opportunities to participate in Overview and Scrutiny Committees, review our impact on communities in integrated partnership forums with Health and contribute to policy formation, certainly in mental health. This hasn't happened in the last couple of years but highlighting former glories is a good way to encourage it happening again. I think they have also placed emphasis on prevention way before it was popular to do so - over 50% of SMART's contract is around prevention and has been for well over 14 years.

I don't think we could describe their current approach to personalisation as innovative!!!

All agreed on the rest.

Thanks,

Amelia Mustapha

Director

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On Mon, Feb 3, 2020 at 2:19 PM Angela Spence <angela@kcsc.org.uk> wrote:

Thanks Amelia

Re: the forward thinking point. I would feel more comfortable saying that the council aims to be forward thinking and in doing so is innovating in areas such as personalisation.  But whilst in doing so we can highlight the point about creating something which is built on the principles we stand by and that preventative services require investment. What could be lost otherwise.

I thought your second point was ok to come at the end as we want to then go into a discussion with the council.

I like the serve local people well objective and can add that in.

Have I missed or misinterpreted any of your points?

Angela

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**From:** Amelia Mustapha <amelia.mustapha@smartlondon.org.uk>
**Sent:** Monday, 3 February 2020, 12:09
**To:** Angela Spence
**Cc:** baljit@nucleus.org.uk; Iain Cassidy; Val Patterson; Michael Ashe; KARIMAH BINT DAWOUD; Clare Richards; Jamie Renton (chiefexecutive@adkc.org.uk); Jess Millwood; Jenny Greenfield
**Subject:** [External] Re: re: BVOAG - 12 February 2020

Hi Angela, thanks so much for doing this.

I think we were going to also highlight that the Council is forward-thinking and because of this it has allowed great innovation to take place. I suggested that we could also use this as a subtle way to blunt the message of those who want to create a straight-forward marketplace to deliver services without investment in, and partnership of, the Third Sector by having a clear message that we aren't Harrow.

We were also going to"seek first to understand" and ask the Council what their issues/challenges are so that we can better determine where we can add value and what areas we can partner on as overall we have the same objective which is to serve local people well.

Best wishes,

Amelia Mustapha

Director

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On Mon, Feb 3, 2020 at 11:37 AM Angela Spence <angela@kcsc.org.uk> wrote:

Hi all

Here is just a starter for 10 on the presentation, comments and feedback to help complete the presentation welcome.  I will check with Monsur whether he will want the presentation beforehand but given that we will be mostly talking to the key points I don't see it as an issue to send out before but let me know.

For those not at the meeting last week we discussed what we would want to say during the meeting using the presentation as the opportunity to highlight our position.

Key points were:

* The Voluntary and Community Sector Vision - value based
* Leading to shared vision with the council  - a thriving place for all (council plan)
* VCS is in a good place to help achieve a shared vision
* Values drive the way we are relationtional rather than transactional based (USP)
* We need to provide examples of how we are working e.g preventative services
* We need some stats to show how we contribute to the borough?
* We want to know what is on the horizon - we don't want to guess we want to work with the council - need to understand the council's thinking on where they see the VCS in helping achieve positive outcomes e.g Personalisation, integration

Key asks for the council

Where do you want us to be - where is our place?

We also discussed the legitimacy of this group but agreed we can discuss this separately at another rep meeting.