

## Your guide to today's workshops

10:45 – 11:45am	
<p><b>Workshop A: Lloyds Bank Foundation for England and Wales – Breaking Disadvantage and Bettering Lives</b>  <i>Sarah Cooney (Lloyds Bank Foundation for England and Wales)</i></p> <p>This presentation will be describing the Lloyds Bank Foundation's new strategy and funding programmes which focus on investing in small and medium sized charities which support people experiencing multiple disadvantage at critical transition points in their lives to make positive and lasting changes. The presentation will explore the kinds of charities and work which the Foundation will support under its new Invest, Enable and Enhance programmes and explain how to apply for funding.</p>	<p><b>Great Hall</b></p>
<p><b>Workshop B: Commissioning within the tri-borough</b>  <i>Siobhan Sollis (Kensington and Chelsea Social Council) with commissioners</i></p> <p>This workshop will provide a brief overview of commissioning within the tri-borough. It will also look at what can be learnt from previous commissioning rounds and provide tips on how organisations can maximise their chances of submitting successful tenders.</p>	<p><b>Small Hall</b></p>
<p><b>Workshop C: What is social investment, is it right for my organisation?</b>  <i>John Gillespie (ACEVO)</i></p> <p>What is social investment, and when might it be the right route to go down to help finance my organisation? This workshop will look at the various types of social investment currently available. And help you assess when they might provide helpful answers to part of your funding problem, and when not. John Gillespie who leads the workshop acts as secretary to the Tri Borough Commission on Social Investment which reports this summer.</p>	<p><b>Council Chamber</b></p>
<p><b>Workshop D: Building relationships with business</b>  <i>Peter Jones (One Westminster)</i></p> <p>How do you approach businesses, what are they looking for. What do they offer your organisation? In this workshop, we will explore a number of ways in which you can engage businesses in your work. From making that initial first contact through to developing lasting relationships, we will discover how businesses can really help further add lasting capacity to your work.</p>	<p><b>Committee room 1</b></p>
<p><b>Workshop E: Does quality assurance matter? (PQASSO)</b>  <i>Teresa Meekings (Sobus) and Chris McCosh (Hammersmith and Fulham Volunteer Centre)</i></p> <p>This workshop will offer an overview of quality assurance systems. It will particularly focus on PQASSO giving a clearer understanding of this quality assurance system which is endorsed by the Charity Commission for the sector. Information will also be provided on mentoring support available to implement it.</p>	<p><b>Lower Foyer</b></p>

**12:30pm – 1:30pm**

**Workshop F: Reaching communities (Big Lottery Fund)**

*Kemar Walford (Big Lottery Fund)*

This workshop will offer an overview of the changes to the Reaching Communities application process and the current priorities for the programme. Reaching Communities is the Big Lottery Fund's largest open funding programme with a £150 million pot designed to fund projects that help people and communities most in need. Grants are available from £10,000, upwards and funding can last for up to 5 years. Every project we fund must respond to need.

**Great Hall**

**Workshop G: An introduction to EU funding for youth, social and employment projects**

*Lucy Ashdown (RBKC)*

This workshop will provide an overview of EU funding opportunities for youth, social and employment projects under the new EU 2014-2020 funding programmes. It will cover the main opportunities for voluntary and community organisations (including the European Social Fund, ERASMUS) as well as tips on how to prepare for and access EU funds.

**Small Hall**

**Workshop H: Improving your chances of funding success**

*Emma Plouviez (One Westminster)*

A workshop aimed at people who are not that experienced, aimed particularly at the needs of small groups. In this workshop we will review or refresh your approach to making funding bids by 1. Looking at a basic framework to help you build successful bids; 2. Exploring some basic dos and don'ts.

**Committee room 1**

**Workshop I: Introduction to Crowdfunding**

*Alice Casey (NESTA)*

Ever wanted to find out more about how crowdfunding works and if it is something that you might want to try for your own organisation? This is the workshop for you – Alice Casey from Nesta will provide an introduction to the concept and give examples of how people are using crowdfunding to support charity and community groups as well as social startups and enterprises. The session will be interactive.

**Council Chamber**

**Workshop J: What is the role of trustees in fundraising?**

*Bybreen Samuels, Author of Non-Profit Booster*

This workshop is open to trustees and senior staff members who want to learn more about how their organisation can thrive in today's climate. Trustees are strategic organisational leaders and overseeing fundraising is a key part of their responsibility. This workshop will cover the steps to creating a powerful fundraising strategy and help you to explore a range of income streams that could lead to a sustainable organisation.

**Lower Foyer**